



Cost-Benefit Analysis Tool powered by MRB Group

## Town of Brookhaven Industrial Development Agency

### MRB Cost Benefit Calculator

Date: October 3, 2025  
Project Title: C and K Development, LLC  
Project Location: Corner of Terryville Rd and Old Town Road Port Jefferson Station

## Economic Impacts

Summary of Economic Impacts over the Life of the PILOT

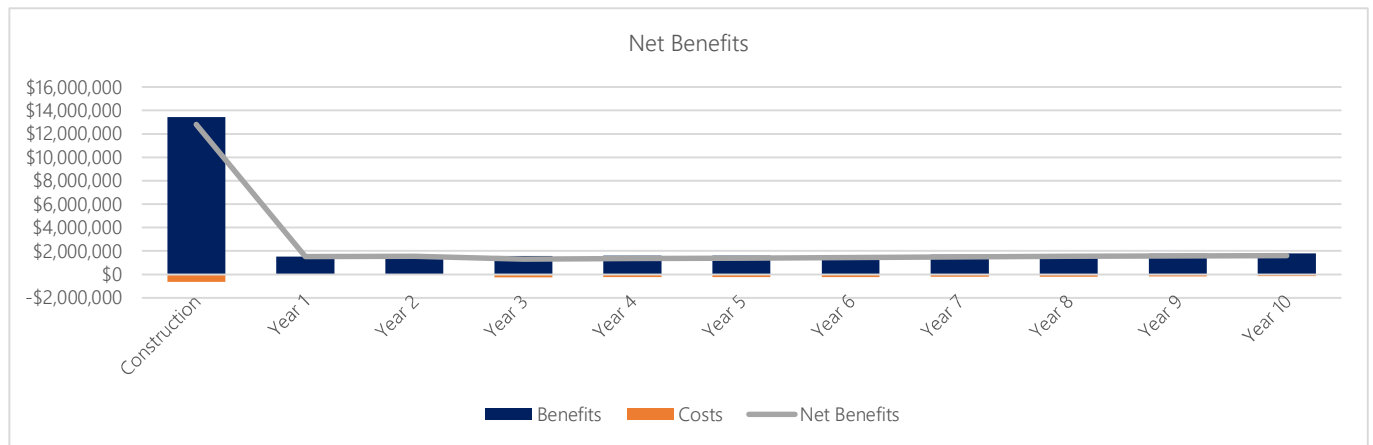
### Construction Project Costs

\$21,050,000

| Temporary (Construction) |              |              |              |
|--------------------------|--------------|--------------|--------------|
|                          | Direct       | Indirect     | Total        |
| Jobs                     | 122          | 60           | 182          |
| Earnings                 | \$8,105,642  | \$4,581,407  | \$12,687,049 |
| Local Spend              | \$21,050,000 | \$15,269,841 | \$36,319,841 |

| Ongoing (Operations)             |              |              |              |
|----------------------------------|--------------|--------------|--------------|
| Aggregate over life of the PILOT |              |              |              |
|                                  | Direct       | Indirect     | Total        |
| Jobs                             | 14           | 9            | 23           |
| Earnings                         | \$15,680,692 | \$12,529,043 | \$28,209,734 |

Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.

Figure 2

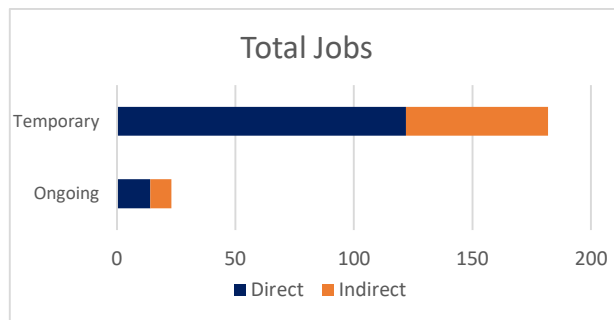
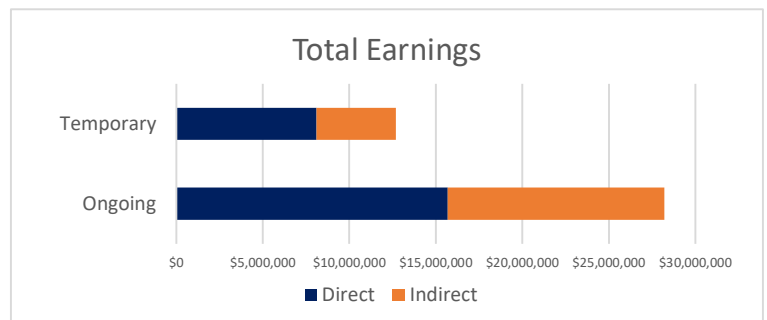


Figure 3



# Fiscal Impacts

## Estimated Costs of Exemptions

|                                        | Nominal Value      | Discounted Value*  |
|----------------------------------------|--------------------|--------------------|
| Property Tax Exemption                 | \$2,328,119        | \$1,991,740        |
| Sales Tax Exemption                    | \$539,437          | \$539,437          |
| Local Sales Tax Exemption              | \$292,837          | \$292,837          |
| State Sales Tax Exemption              | \$246,600          | \$246,600          |
| Mortgage Recording Tax Exemption       | \$116,250          | \$116,250          |
| Local Mortgage Recording Tax Exemption | \$38,750           | \$38,750           |
| State Mortgage Recording Tax Exemption | \$77,500           | \$77,500           |
| <b>Total Costs</b>                     | <b>\$2,983,806</b> | <b>\$2,647,427</b> |

## State and Local Benefits

|                                             | Nominal Value       | Discounted Value*   |
|---------------------------------------------|---------------------|---------------------|
| <b>Local Benefits</b>                       | <b>\$43,605,027</b> | <b>\$38,331,307</b> |
| To Private Individuals                      | \$40,896,784        | \$36,182,492        |
| Temporary Payroll                           | \$12,687,049        | \$12,687,049        |
| Ongoing Payroll                             | \$28,209,734        | \$23,495,442        |
| Other Payments to Private Individuals       | \$0                 | \$0                 |
| To the Public                               | \$2,708,244         | \$2,148,815         |
| Increase in Property Tax Revenue            | \$2,293,118         | \$1,785,445         |
| Temporary Jobs - Sales Tax Revenue          | \$105,461           | \$105,461           |
| Ongoing Jobs - Sales Tax Revenue            | \$309,665           | \$257,910           |
| Other Local Municipal Revenue               | \$0                 | \$0                 |
| <b>State Benefits</b>                       | <b>\$2,189,935</b>  | <b>\$1,934,208</b>  |
| To the Public                               | \$2,189,935         | \$1,934,208         |
| Temporary Income Tax Revenue                | \$570,917           | \$570,917           |
| Ongoing Income Tax Revenue                  | \$1,269,438         | \$1,057,295         |
| Temporary Jobs - Sales Tax Revenue          | \$88,809            | \$88,809            |
| Ongoing Jobs - Sales Tax Revenue            | \$260,770           | \$217,187           |
| <b>Total Benefits to State &amp; Region</b> | <b>\$45,794,962</b> | <b>\$40,265,515</b> |

## Benefit to Cost Ratio

|                    | Benefit*            | Cost*              | Ratio       |
|--------------------|---------------------|--------------------|-------------|
| Local              | \$38,331,307        | \$2,323,327        | 16:1        |
| State              | \$1,934,208         | \$324,100          | 6:1         |
| <b>Grand Total</b> | <b>\$40,265,515</b> | <b>\$2,647,427</b> | <b>15:1</b> |

\*Discounted at the public sector discount rate of: 2%

## Additional Comments from IDA

This project includes 45 units of PRC (over 55) residential with ancillary recreation with units set aside as affordable and workforce as per the IDA's Uniform Tax Exemption Policy (UTEP). As per the Bookhaven IDA Uniform Project Evaluation Criteria Policy, the criteria met for this project include, but are not limited to, capital investment by the applicant and an increase in the number of affordable housing units in the Town. This project will result in 1.5 full time equivalent employees.

Does the IDA believe that the project can be accomplished in a timely fashion? Yes  
Does this project provide onsite childcare facilities? No